

WHO'S NEWS

Keller Williams NYC has appointed **Ikhan El** as a licensed real estate salesperson.



Previously licensed with Warburg Realty, El specializes in the luxury market for both international and local clients, with a focus on high-end condominiums, loft spaces and commercial properties throughout New York City.

El studied acting and dance in Hollywood before moving to New York to pursue film and television. Once in the city, he fulfilled his passion for interior design and architecture by obtaining his real estate license.

He was trained by the illustrious Lee Strasberg and famed acting coach Susan Batson, and he also studied dance with Geoffrey Holder and at Alvin Ailey Dance Studios.

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Keller Williams NYC recently appointed **Natalia Sosnina** as a licensed sales agent, specializing in the high-end market.

A native of Moscow, Sosnina boasts an eclectic cultural education as well as a mastery of several languages.

She began her career working for the Moscow City

Bank, proceeding to Citigroup

upon her emigration to the United States. Through her finance background, she honed her mar-



keting and organizational skills. Sosnina is a graduate of Moscow State University of Technology, where she studied engineering.

Currently, she is continuing her education at New York University, working towards a Masters in Real Estate Investment and Finance.

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Nest Seekers International has appointed 10-year veteran **Regis Roumila** as senior vice president of sales and managing director.

Roumila is bringing his sales team, which boasts a long history in global real estate development and investments that dates back to the 1920s.

Parisian born, Roumila, has extensive real estate experience and a network of European investors.

A key member of the Roumila team is Katherine Gale, a fourth generation real estate professional, whose legacy stretches back to 1922.

She is the great-granddaughter of Daniel Gale, founder of Daniel Gale Sotheby's, one of the nation's premier residential brokerage firms. She is also the daughter of international real estate developer Stan Gale, chairman and managing partner of Gale International.

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Aguayo and Huebener has hired real estate team, **Mike and Kate Akerly** as members of the firm's sales team.

Mike and Kate come to Aguayo and Huebener after having been in real estate for six years, collectively



having experience as a real estate broker, attorney, investor and landlord in multiple states.

Mike Akerly attended Yeshiva's Benjamin N. Cardozo School of

Law where he completed his J.D. with concentrations in real property and corporate law.

He currently writes a weekly real estate column which is featured in AM NY's Thursday edition and on BrickUnderground.com.

Kate Akerly has handled more than one hundred real estate transactions and was recently featured on NBC's Open House New York.

The couple now work together from their offices in New York City and are associated with Aguayo & Huebener in Brooklyn and Charles Rutenberg LLC in Manhattan.

Together they service clients in residential, commercial, and new development brokerage throughout the boroughs. They are also featured contributors on NearSay.

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Daniel Gale Sotheby's International Realty (DGSIR) recently opened a new sales office in Woodbury, New York



His newest office, located at the Woodbury Village Shopping Center at the corner of Jericho Turnpike and South Woods Road, is positioned to serve eastern Nassau and western Suffolk counties, including the communities surrounding Woodbury and Syosset.

Sales manager **Kathleen Pisani** will lead more than 50 agents and a full time administrative staff out of this office.

A state-of-the-art conference room is available for contract signings, closings and customer appointments.

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Stribling & Associates announced that **Brendon DeSimone** has the firm as a vice president.

DeSimone, a frequent guest on HGTV and top 2% producing broker at a San Francisco real estate firm, will be working out of Stribling's Tribeca office.

Prior to joining Stribling & Associates, DeSimone worked as a realtor with Paragon Real Estate Group in San Francisco. While there, he completed millions of dollars in transactions, and advised clients in all types of real estate markets.

Additionally, he established himself as a real estate expert and has been featured on numerous HGTV shows, including *Curb Appeal*, *Bang for Your Buck*, *National Open House*, and *My House is Worth What?*

Prior to becoming a Realtor, DeSimone was one of the first employees at iPass, an enterprise mobility services company he helped grow from a small Silicon Valley start-up to a multi-million-dollar, global, publicly traded company.

Currently one of the only real estate agents serving as an editorial contributor on Zillow, Blog

money is originally from Connecticut and fluent in Spanish. He received his BA in Sociology from Franklin & Marshall College and is a member of the California Association of Realtors.



JUST THE FACTS

Manhattan listings ...
For sale: 4,662
For rent: 2,445
Brooklyn listings ...
For sale: 1,231
For rent: 513
Bronx listings ...
For sale: 372
For rent: 33
Queens listings ...
For sale: 155
For rent: 33
Staten Island listings ...
For sale: 2
For rent: 1

Total NYC listings ...
For sale: 6,422
For rent: 3,025

NYC mortgage rates:
- 15 yr. 4.06%
- 30 yr. 4.77%
- 1 yr. adj... 3.91%

Exchange rates
Euro to USD ... 1.42
Pound to USD ... 1.60
USD to CAD ... 0.98
USD to Peso ... 11.88
USD to Yen ... 80.32

Source: NY1 Residential.com

THE RESIDENTIAL MARKETPLACE

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BROKERS WEEKLY

My big fat

apartment hunt

