

## THE LEADING MEN OF REAL ESTATE

### NEST SEEKERS INTERNATIONAL ROBERT CANBERG

*Licensed Real Estate Salesperson*



"I WILL  
NOT BE  
OUTWORKED.  
MOTIVATION  
AND PASSION  
CRUSHES  
TALENT ALL  
DAY EVERY  
DAY."

Hamptons!! It is extremely unique and rare, because it offers you the most breathtaking sunrises over the ocean in the morning and the most beautiful sunset views over the bay in the evening, giving you the best of both worlds. (Usually, it's one or the other!) This incredibly designed home captures both, and literally soars high above the dunes. Recently constructed, this 4-level home boasts just under 10,000 square feet of luxurious beachfront living with its 8 bedrooms and 8 baths, along with a Molteni-designed chef's kitchen that's just to die for, with its polished white Calacatta marble countertops and its oversized professional grade appliances. Complete with a fitness center, a glass-enclosed theatre, and a wine cellar. Explore the 4 levels of luxury easily by open stairwell, or use the glass-enclosed elevator with its incredible water views. A winner of numerous architectural awards for design concept and outstanding achievement, this floor-to-ceiling glass design theme merges the splendor of the sea seamlessly with the beauty of the bay. Enjoy entertaining all summer long with its sumptuous open living spaces, which include multiple rooftop terraces complete with their own outdoor kitchens and a 30' x 80' great room and its wall of glass that overlooks the Atlantic Ocean, where the heated salt-water infinity edge pool and spa take center stage. Overall there is just more Hamptons for you to enjoy with this extremely convenient location with a price tag of only \$18,750,000, making this by far the absolute best oceanfront deal anywhere in the Hamptons!

#### ► TO WHAT DO YOU ATTRIBUTE YOUR SUCCESS IN REAL ESTATE?

My passion! I love what I do: it's that simple. There's no magic formula. When you put others first, good things happen. I also love helping my clients get what they want! That's huge, and it drives me.

#### ► WHAT DISTINGUISHES YOU FROM YOUR COMPETITORS?

Motivation and an unbelievable work ethic. I may not be the smartest person or the most talented in the room, but I can tell you I will not be outworked. Motivation and passion CRUSHES talent all day every day. I want it more! And I will not stop until I get it!

#### ► IS THERE ANY PARTICULAR LISTING THAT YOU ARE EXCITED ABOUT?

Yes! I am extremely proud to be representing the ultimate beach house in the Hamptons. It is truly a modern masterpiece come to life on the most pristine oceanfront and white sandy beach found anywhere in the



**65 Dune Road**  
The Ultimate Beach House in the Hamptons. This ocean front stunner features 8 bedrooms spread out over 9300 square feet.



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### NEST SEEKERS INTERNATIONAL GEOFF GIFKINS

*Regional Manager, Licensed Associate Broker*

#### ▶ HOW DO YOU BRAND YOURSELF, I.E., WHAT DISTINGUISHES YOU FROM YOUR COMPETITORS?

I think the most important thing to remember in any transaction is to focus on the deal. This focus, and the ability to bring about a meeting of the minds between buyers and sellers, are key. Be credible, with in-depth market knowledge, full disclosure, integrity, work ethic, fairness and honesty.

#### ▶ WHAT IS THE MOST VALUABLE TOOL THAT ASSISTS YOU IN THE SALES PROCESS OF CONVERTING A BUYER?

The key with buyers is help educate them on the current market, and matching the available inventory to their needs and key criteria. Sometime this can take time; however, it imperative in this market that buyers see all the available options and understand the trends, and are confident they have made the best purchase for their needs.



#### ▶ TO WHAT DO YOU ATTRIBUTE YOUR SUCCESS IN REAL ESTATE?

Once I agree to work with clients (either a buyer or a seller), I listen to their needs and identify their motives in the transaction and stay the course until their goal is reached.

#### ▶ WHAT IS YOUR PROUDEST PROFESSIONAL ACCOMPLISHMENT?

Every successful transaction is an accomplishment, but I think obtaining my broker's license and becoming a graduate of the Real Estate Institute really helped shape my career.

#### ▶ WHAT QUALITIES CAN A CLIENT COUNT ON FROM YOU?

True representation. Knowledge. Experience. Access. Branding. Loyalty. Confidentiality.



**"IT IS IMPERATIVE IN THIS MARKET THAT BUYERS SEE ALL THE AVAILABLE OPTIONS AND UNDERSTAND THE TRENDS."**

#### **12 Sagg Road**

A rare opportunity exists in the village of Sagaponack with this architecturally stunning 7,000 sq. ft. home set on 2 acres with a pool and a tennis court. \$6,995,000

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#### **84 David Whites Lane**

Formidable architectural design. This 4,000 sq. ft. modern village home in the heart of Southampton features 4 bedrooms and 4 baths. A masterful blend of luxurious modern design and traditional village living. \$3,995,000



#### **230 Bishop Lane**

Step into the light with this Southampton modern village designer gem. 7 bedrooms and 7.5 baths, with a finished lower level, a pool house and a garage. \$4,495,000